Message Text

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PAGE 01 BELGRA 01945 191003Z

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PR 190926Z APR 75

FM AMEMBASSY BELGRADE

TO JAMES WALKER

E XEC SECRETARY

US-YUGOSLAV ECONOMIC COUNCIL

SUITE 1504

51 E. 42ND ST.

NY NY 10017 PRIORITY

INFO SECSTATE WASHDC PRIORITY 2602

AMCONSUL ZAGREB

UNCLAS BELGRADE 1945

E.O. 11652: N/A TAGS: BEXP YO

SUBJ: JOINT MEETING OF US-YUGOSLAV ECONOMIC COUNCILS.

1. IN REFERENCE TO VARIOUS TELEXES YOU HAVE SENT MR. ZEC, HE HAS ASKED US TO CONVEY THE FOLLOWING INFO, KEYED TO YOUR QUESTIONS.

A. YOUR 8756, APRIL 10

(1) IF SUPPLY OF PULP CAN BE FOUND, FOLLOWING ENTERPRISE, WHICH HAS JUST BUILT PULP PROCESSING PLANT, WOULD BE SERIOUSLY INTERESTED IN KEYES FIBRE PROPOSAL AND WOULD LIKE TO HEAR FROM U.S. COMPANY: SUMSKO GOSPODARSTVO, SUPILOVA 32, 51300 DELNICE, DIRECTOR GENERAL IVAN TOMAC, TEL (051) 811-222.

COMMENT: EMBASSY HAS EXPRESSIONS OF INTEREST FROM THREE OTHER ENTERPRISES. PROBLEM IS THAT NONE CAN ASSURE AVAILABILITY OF (INCLUDING SUMSKO GODPODARSTVO) PULP. NONETHELESS, WE WILL TENTATIVELY SCHEDULE KEYES TO VISIT ONE OR MORE OF THESE ENTERPRISES AFTER

DUBROVNIK MEETING.

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PAGE 02 BELGRA 01945 191003Z

(2) DUNAV, CROATIA, SLAVIA LLOYD ARE NOT RPT NOT MEMBERS OF

YUGOSLAV COUNCIL.

B. YOU 8833. APR 16. PER AGREEMENT WITH ZEC PLEASE SENT TO EMBASSY SOONEST BY INTL AIRMAIL 28 COMPANY SUMMARIES PLUS STATEMENTS ON ALL OTHER US PARTICIPANTS EXPECTED DUBROVNIK. (PREFERABLE TO HANDCARRY MATERIAL IF YOU COME TO BELGRADE NEXT WEEK). EMBASSY WILL PRINT FOR DISTRIBUTION UNDER YUGOSLAV COUNCIL LETTER APRIL 28. TIME MAY NOT PERMIT TRANSLATION BUT ZEC BELIEVES ENTERPRISES WOULD WELCOME MATERIAL BEFORE DUBROVNIK MEETING EVEN IN ENGLISH.

C. YOUR 8813, APR 15

- (1) SPEAKER SELECTED FOR TOPIC OF WORKERS COUNCIL AND MANAGEMENT RELATIONS. DISCUSSION OT RPT NOT CHECULED ON JOINT VENTURES. MAIN SPEAKER WILL COVER THIS TOPIC (SEE BELGRADE 1878). ZEC VOLUNTEERS THAT MAIN SPEAKER WILL ALLOW TIME FOR QUESTIONS (COMMENT: GOOD IDEA, BUT WILL STRETCH OUT PROGRAM).
- (2) TRANSLATION SERVICES. WE ARE ENCOURAGING SIMULTANEOUS INTERPRETATION MONDAY AFTERNOON AND DISCUSSING NUMBER OF INTERPRETERS NEEDED TUES. COST (PERHAPS \$400-500 MONDAY AFTERNOON) MAY BE PROBLEM TO YUGOSLAV SIDE. ENTERPRISES WILL PROVIDE INTERPRETERS FOR PROGRAMS WED THRU FRI.
- (3) WHAT AUDIO-VISUAL EQUIPMENT WOULD BE NEEDED, ASIDE FROM LOUDSPEAKER SYSTEM, ANDY WHY?
- (4) YUGOSLAV COUNCIL WILL PRINT JOINT MEETING PROGRAM.
- (5) MAIN SPEAKER, WE ARE CONFIDENT, WILL BE EMINENTLY SUITABLE. OUR 1878 MENTIONS ONE POSSIBILITY, BUT OTHERS UNDER CONSIDERATION. DECISION EXPECTED NEXT WEEK.
- (6) KEYES FIBRE. SEE ABOVE.
- (7) INSURANCE COMPANIES. NO MEMBER. SEE ABOVE.
- D. YOUR 8775, APRIL 11. OUR 1834 PLUS PARA 2 BELOW LIST UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BELGRA 01945 191003Z

YUGOSLAV ENTERPRISES EXPECTED DUBROVNIK. IF UNIDENTIFIED US MEMBER WOULD LIKE TO SEE ADDTIONAL COMPANIES, PROVIDE HIS NAME AND NATURE OF EVENTUAL BUSINESS PROPOSAL. ZEC WILL ATTEMPT TO ARRANGE CONTACTS.

- 2. FOLLOWING ENTERPRISES ADDED TO LIST OF PARTICIPANTS.
- A) INTERTRADE LJUBLJANA EXPORT-IMPORT

AND REPRESENTATION

B) IKARUS, BELGRADE MFGRS OF TRUCKS AND

BUSSES, ALSO REPRESEN-TATION AND EXPORT-IMPORT

C) NAFTGAS, NOVI SAD OIL COMPANY

D) DALMACIJA, DUGI RAT MFGRS CARBIDE AND

FERRO-ALLOYS

E) JUGOALAT, NOVI SAD MFGRS TOOLS & ACCES.

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